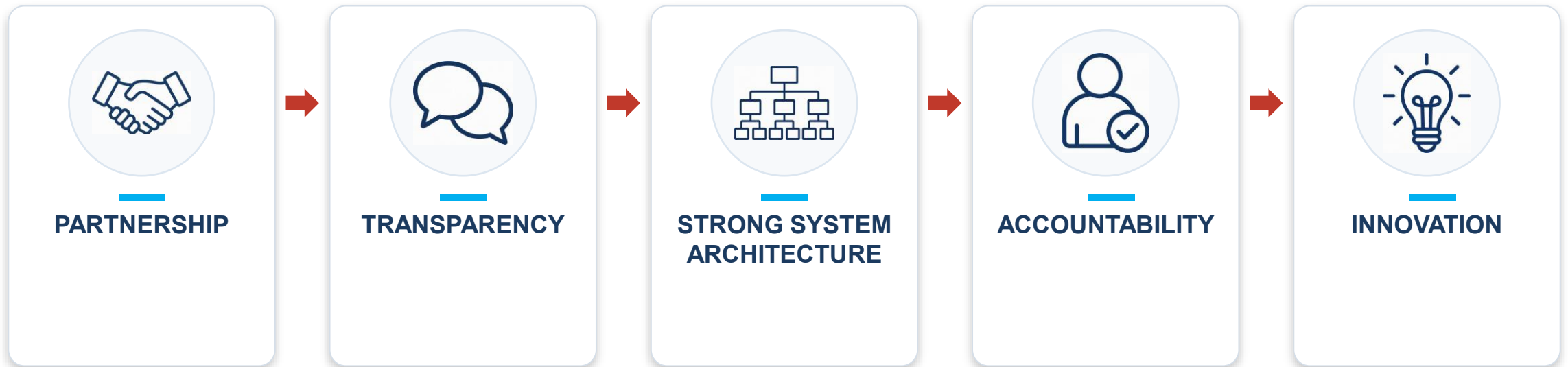




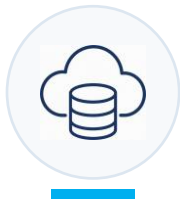
Sign, Seal & Secure: ReFraming Security & Business Services with the Vermont Secretary of State

5 Keys to a Strong Foundation



Security Roles

ReFrame



Cloud Structure



Software Bill of
Materials (SBOM)
Review & Maintenance



Security Testing

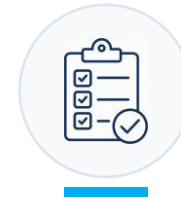


**SHARED
SECURITY
RESPONSIBILITY**

State of Vermont: Office of the Secretary of State
& Agency of Digital Services



Firewall



Dry-Run Trainings



Pen Testing

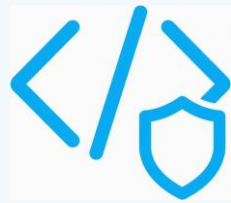
ReFrame's Partnership with the State of Vermont

Committed to a **Secure By Design** philosophy by embedding security into every phase of the development lifecycle and beyond.



Supply Chain Assessment

Software Bill of Materials (SBOM)



Static Application Security

Source Code Security & Quality



Interactive Application Security

Runtime Application Security



Web App Penetration Testing

API & Web Application Security



Dynamic Application Security

Runtime Web & API Security

What is SBOM?

A **Software Bill of Materials (SBOM)** is like an **ingredient list for a software application**.

It shows all the libraries used to build the software, including components developed within the organization and from third-party vendors.

Why SBOM?



Know what's inside your software



Detects security risks early



Accelerates remediation and risk management



Ensures license and Federal compliance



Improves transparency and trust

What Has This Journey Looked Like for Vermont & ReFrame?

Key examples from our partnership. Let's talk...

01



Melissa Data

Data integrity in practice

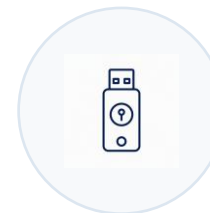
02



2024 Election Cycle

Securing a critical event

03



YubiKey Implementation

Hardware-backed authentication

What Happens Without a Security Partnership?

The risks of going it alone:



Limited Visibility and Knowledge

Blind spots in your security posture



Diminished Trust

Eroded confidence with stakeholders



Business Consequences

Operational and financial impact

Innovation Partnership



Ideas From Anywhere

Good ideas can come from either team, Vermont's customer base, or our work with other states.



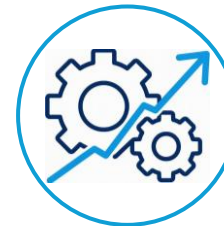
Solved Together

Problems turn into good ideas because we problem-solve them together.



Open Feedback

Input on how a component was envisioned or designed is welcome until the development plan is locked in.



Built to Evolve

Every contract anticipates change with a clear change-request process — work is scoped and costed, then Vermont decides whether to invest.

Business Services: Implementation Overview & Stats



Rollout & Go-Live

Live in 11 months (3 weeks ahead of Annual Reports season!!!)

Services live

- Business Services
- UCC
- Trademark
- Supplemental filings:
 - Temporary Officiant
 - Telemarketers
 - Data Brokers
 - Amusement Rides



Platform Features

- Easy, intuitive user experience
- Highly secure online and back-office filing
- Reflexive questionnaires that guide customers through filings
- Significant drop in rejected filings
- Comprehensive reporting



Results in Numbers

123K

Filings processed

\$12M

Revenue collected

12K

New businesses formed

56K

Annual reports in first 90 days

Thank you!